



## Average Item Sales

For the 3 Month Period: January 01, 2014 to March 31, 2014

Item ID	Item Description	Values							
		Avg Qty - 3 mo.	Coverage	Qty on Hand	Avg Price (month)	Value in Stock	Unit Cost	Margin	
AVRY-10050-LG-CSL	Prefabricated Birdhouse	1.00	-3	-3	79.99	-239.97	17.25	363.71%	
AVRY-10050-LG-EFL	Prefabricated Birdhouse	1.00	5	5	79.99	399.95	17.25	363.71%	
AVRY-10050-LG-HTL	Prefabricated Birdhouse	2.00	-3	-6	79.99	-479.94	17.25	363.71%	
AVRY-10050-SM-EFL	Prefabricated Birdhouse	2.00	1	2	59.99	119.98	12.50	379.92%	
AVRY-10050-SM-HTL	Prefabricated Birdhouse	2.00	4	8	59.99	479.92	12.50	379.92%	
AVRY-10050-SM-PYR	Prefabricated Birdhouse	1.00	1	1	59.99	59.99	12.50	379.92%	
AVRY-10100	Bird House Kit	81.67	0	30	129.99	3,899.70	55.90	132.54%	
AVRY-10110	Bird House-Pole 14 Ft.	49.00	0	0	49.99	0.00	19.95	150.58%	
AVRY-10120	Bird House-Red 12-Room Unit	6.67	0	0	89.99	0.00	35.95	150.32%	
AVRY-10130	Bird Feeder-Plastic Hanging	2.00	6	12	19.99	239.88	7.95	151.45%	
AVRY-10140	Thistle Bird Seed Mix-6 lb.	28.00	1	29	19.99	579.71	7.88	153.84%	
AVRY-10150	Bird Bath - Stone Gothic 2pc.	10.00	0	2	129.99	259.98	51.95	150.22%	
BOOK-11000	BGS Floral Reference Guide	5.33	2	9	12.95	116.55	11.95	8.37%	
BOOK-11010	BGS Gardening Handbook	31.00	0	10	29.95	299.50	5.20	475.96%	
BOOK-11020	BGS Landscaping Techniques	8.67	0	4	29.95	119.80	11.95	150.63%	
EQFF-13100	Fertilizer Pump Sprayer	6.67	2	10	49.99	499.90	19.95	150.58%	
EQFF-13110	Fertilizer Compression Sprayer	1.33	5	7	39.99	279.93	15.95	150.72%	
EQFF-13120	Hand Sprayer/Mister	31.67	1	19	9.99	189.81	3.95	152.91%	
EQFF-13140	Soil Test Kit	1.67	8	14	19.99	279.86	7.95	151.45%	
EQLW-14100	Aerator-Long Spike	3.33	0	1	39.99	39.99	15.95	150.72%	
EQLW-14110	Leaf Blower/Vac	36.67	0	1	149.99	149.99	59.95	150.19%	
EQLW-14120	Reel Mower	1.00	7	7	49.99	349.93	19.95	150.58%	
EQLW-14130	Rotary Mower - Walk 3HP	19.67	0	1	179.99	179.99	71.95	150.16%	
EQLW-14140	Rotary Mower - Riding 4HP	11.67	0	1	299.99	299.99	139.95	114.36%	
EQLW-14160	Seed Spreader - Broadcast	15.00	1	15	59.99	899.85	23.95	150.48%	
EQLW-14180	Power Tiller-Rotary Cultivator	3.00	0	1	299.99	299.99	139.95	114.36%	
EQLW-14200	Riding Mower-14 HP	0.67	5	3	2,899.00	8,697.00	1,225.00	136.65%	

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EQLW-14210	Riding Mower-17 HP	0.33	9	3	3,499.00	10,497.00	1,995.00	75.39%
EQLW-14220	Gas Backpack Blower	1.00	4	4	370.00	1,480.00	190.00	94.74%
EQLW-14230	Cordless Mower	0.67	5	3	479.00	1,437.00	310.00	54.52%
EQWT-15100	Drip Irrigation System	2.00	1	1	129.99	129.99	59.95	116.83%
EQWT-15120	Garden Hose - 75 ft	8.00	1	8	39.99	319.92	15.95	150.72%
EQWT-15130	Hose Hanger - Wall Mount	4.00	1	4	19.99	79.96	7.95	151.45%
EQWT-15140	Hose Reel Cart	0.33	24	8	49.99	399.92	19.95	150.58%
EQWT-15160	Sprinkler-Impulse	65.67	0	15	29.99	449.85	11.95	150.96%
EQWT-15170	Sprinkler- Oscillating	39.00	0	11	43.44	477.87	9.65	350.19%
FERT-16100	All-Purp. Fertilizer Blend 5lb	4.00	6	24	8.99	215.76	3.65	146.30%
FERT-16120	Bulb Food 5 lb.	5.33	4	22	8.99	197.78	3.65	146.30%
FERT-16130	House Plant Food 8 oz.	7.33	3	23	5.99	137.77	2.35	154.89%
FERT-16140	Lawn Fertilizer 5 lb.	96.33	0	9	9.99	89.91	3.95	152.91%
FERT-16150	Manure (Composted) 30 lb.	3.33	6	21	16.99	356.79	6.75	151.70%
FERT-16160	Pot Ash 5 lb.	60.72	0	5	9.99	48.45	3.95	152.91%
NURS-21800	Rose - Red Starter Bush	63.33	0	13	51.96	675.45	5.10	918.78%
NURS-21810	Rose - Yellow Starter Bush	39.33	0	11	24.69	271.63	5.10	384.18%
NURS-21820	Rose - White Starter Bush	7.67	0	2	43.21	86.41	5.10	747.20%
NURS-21900	Ficus Tree	50.00	0	5	55.95	279.75	15.00	273.00%
NURS-22000	Ginko Tree	58.33	0	7	49.95	349.65	17.50	185.43%
NURS-23000	Washington Palm - 5 gal	26.67	1	20	49.00	980.00	12.00	308.33%
NURS-23010	Washington Palm - 10 gal	50.00	0	3	119.00	357.00	15.00	693.33%
NURS-24000	Chinese Fan Palm - 5 gal	26.67	1	20	49.95	999.00	10.00	399.50%
NURS-24010	Chinese Fan Palm - 10 gal	28.33	1	15	122.00	1,830.00	20.00	510.00%
POTS-30100	Basket Planter-Wire Hang	33.33	1	34	1.99	67.66	0.75	165.33%
POTS-30200	Cedar Window Box Planter	30.00	1	22	39.99	879.78	15.95	150.72%
POTS-30220	Clay Flower Pot - 12 in.	33.33	1	29	6.99	202.71	2.75	154.18%
POTS-30230	Clay Flower Pot - 24 in.	71.67	1	53	9.99	529.47	3.95	152.91%
POTS-30300	Wood Barrel Planter - 2 ft.	25.67	0	12	19.99	239.88	7.95	151.45%
POTS-30410	Plant Tray - 22 x 10	5.33	3	18	189.37	3,408.60	3.95	4694.10%
SEFL-31100	Carnation Seeds (Mix)	1.67	4	7	1.39	9.73	0.55	152.73%
SEFL-31110	Chrysanthemum Daisy Seeds	1.33	6	8	1.39	11.12	0.55	152.73%
SEFL-31120	Daisy Seeds (Mix)	0.67	15	10	1.39	13.90	0.55	152.73%
SEFL-31140	Marigold Seeds	11.67	2	27	0.99	26.73	0.55	80.00%
SEFL-31150	Morning Glory Seeds	1.33	6	8	1.39	11.12	0.55	152.73%
SEFL-31170	Sunflower Seeds	33.33	0	12	1.39	16.68	0.55	152.73%
SEGR-32100	Kentucky Bluegrass Seeds 5 lb.	16.67	0	8	19.99	159.92	7.95	151.45%

Item ID	Item Description	Avg Qty - 3 mo.	Coverage	Qty on Hand	Avg Price (month)	Value in Stock	Unit Cost	Margin
SEGR-32110	Fine Fescue Seeds 5 lb.	44.33	1	51	23.99	1,223.49	9.55	151.20%
SEGR-32120	Tall Fescue Seeds	70.00	1	79	19.99	1,579.21	7.95	151.45%
SOIL-34100	Cyprus Prem. Mulch 3 cf	10.00	0	4	5.99	23.96	2.35	154.89%
SOIL-34110	Potting Soil 10 qt.	11.67	0	1	6.99	6.99	2.75	154.18%
SOIL-34120	Topsoil 5 lb.	89.33	0	22	6.99	153.78	2.79	150.54%
SOIL-34130	Peat Moss 5.5 cf	73.33	0	22	9.99	219.78	3.95	152.91%
SOIL-34140	Pine Bark Mulch 5 cf	83.33	0	37	5.99	221.63	2.39	150.63%
SOIL-34160	Pine Straw - Bale	150.67	1	84	6.99	587.16	3.75	86.40%
TOOL-35100	Garden Gloves - Cloth Sm	23.33	2	42	9.99	419.58	3.99	150.38%
TOOL-35101	Garden Gloves - Cloth Med	6.67	6	42	9.99	419.58	3.99	150.38%
TOOL-35102	Garden Gloves - Cloth Lrg.	23.33	1	32	9.99	319.68	3.99	150.38%
TOOL-35210	Turf Edger - Rotary	5.00	4	18	19.99	359.82	7.95	151.45%
TOOL-35250	Dirt Shovel	3.33	1	2	39.99	79.98	15.95	150.72%
TOOL-35280	Garden Hand Trowel	2.00	5	10	12.99	129.90	5.20	149.81%
TOOL-35300	Wheelbarrow-Metal 6 cubic feet	4.67	3	12	49.99	599.88	19.95	150.58%
TOOL-35400	Gardening Hoe - Gooseneck	0.33	15	5	16.99	84.95	6.75	151.70%
TOOL-35420	Long Handled Cultivator 4pr	3.67	2	7	19.99	139.93	7.95	151.45%
TOOL-35430	3-Prong Hand Weeder	0.33	99	33	16.99	560.67	6.75	151.70%
TOOL-35450	Garden Rake - Bowhead	0.67	24	16	19.99	319.84	7.95	151.45%
TOOL-35510	Flower Shears	16.67	1	22	12.99	285.78	5.25	147.43%
TOOL-35520	Hedge Shears	16.67	2	30	19.99	599.70	7.95	151.45%
TOOL-35530	Pruning Shears	21.00	3	55	29.99	1,649.45	11.95	150.96%
TOOL-35610	Garden Hand Tool Kit	0.33	21	7	39.99	279.93	12.70	214.88%
<b>Grand Total</b>		<b>1,938.72</b>	<b>1</b>	<b>1,321</b>	<b>11,032.68</b>	<b>14,572,513.16</b>	<b>5,002.17</b>	<b>120.56%</b>