

Sales Report by Month

For the Period:

01/01/12 to 04/30/12

Sales Rep Name (All)

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin				
2012	January	(blank)	Retail (Cash) Sales	EQWT-15120	2	79.98	31.90	48.08	60.12%				
				BOOK-11010	1	29.95	5.20	24.75	82.64%				
				BOOK-11000	1	12.95	11.95	1.00	7.72%				
				BOOK-11020	1	29.95	11.95	18.00	60.10%				
				EQWT-15170	2	47.98	19.30	28.68	59.77%				
				TOOL-35300	11	549.89	219.45	330.44	60.09%				
				TOOL-35530	13	389.87	155.35	234.52	60.15%				
				SEGR-32110	15	359.85	143.25	216.60	60.19%				
				TOOL-35250	10	399.90	159.50	240.40	60.12%				
				EQFF-13140	1	19.99	7.95	12.04	60.23%				
				POTS-30300	2	39.98	15.90	24.08	60.23%				
				TOOL-35450	2	39.98	15.90	24.08	60.23%				
				SEFL-31100	5	6.95	2.75	4.20	60.43%				
				SEFL-31110	2	2.78	1.10	1.68	60.43%				
				SEFL-31120	2	2.78	1.10	1.68	60.43%				
				SEFL-31150	2	2.78	1.10	1.68	60.43%				
				AVRY-10130	3	59.97	23.85	36.12	60.23%				
				FERT-16120	10	89.90	36.50	53.40	59.40%				
				FERT-16130	2	11.98	4.70	7.28	60.77%				
				TOOL-35280	5	64.95	26.00	38.95	59.97%				
				SOIL-34160	2	13.98	7.50	6.48	46.35%				
				TOOL-35430	1	16.99	6.75	10.24	60.27%				
				Retail (Cash) Sales Total					95	2,273.33	908.95	1,364.38	60.02%
				(blank) Total					95	2,273.33	908.95	1,364.38	60.02%
		MCHAMBERLIN	Armstrong Landscaping	EQLW-14130	20	3,599.80	1,439.00	2,160.80	60.03%				
				EQLW-14140	10	2,999.90	1,399.50	1,600.40	53.35%				
				EQLW-14110	25	3,749.75	1,498.75	2,251.00	60.03%				
				AVRY-10100	70	9,099.30	3,913.00	5,186.30	57.00%				
				NURS-21900	10	559.50	150.00	409.50	73.19%				

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin		
2012	January	MCHAMBERLIN	Armstrong Landscaping	NURS-23010	10	1,190.00	150.00	1,040.00	87.39%		
				NURS-24000	10	499.50	100.00	399.50	79.98%		
			Armstrong Landscaping Total	155	21,697.75	8,650.25	13,047.50	60.13%			
		MCHAMBERLIN Total					155	21,697.75	8,650.25	13,047.50	60.13%
		CSWINTON	Teesdale Real Estate	AVRY-10100		55	7,149.45	3,074.50	4,074.95	57.00%	
					Teesdale Real Estate Total	55	7,149.45	3,074.50	4,074.95	57.00%	
			Cummings Constructior	EQLW-14160		30	1,799.70	718.50	1,081.20	60.08%	
						5	1,499.95	699.75	800.20	53.35%	
						5	649.95	299.75	350.20	53.88%	
						20	799.80	319.00	480.80	60.12%	
						10	399.90	159.50	240.40	60.12%	
			Cummings Construction Total	70	5,149.30	2,196.50	2,952.80	57.34%			
			McKay Construction	EQLW-14140		5	1,499.95	699.75	800.20	53.35%	
						20	2,999.80	1,199.00	1,800.80	60.03%	
						2	599.98	279.90	320.08	53.35%	
	50				499.50	199.50	300.00	60.06%			
	50	499.50			199.50	300.00	60.06%				
	3	389.97			155.85	234.12	60.04%				
McKay Construction Total	130	6,488.70	2,733.50	3,755.20	57.87%						
Dash Business Systems	AVRY-10150		4	519.96	207.80	312.16	60.04%				
			100	699.00	375.00	324.00	46.35%				
Dash Business Systems Total	104	1,218.96	582.80	636.16	52.19%						
CSWINTON Total					359	20,006.41	8,587.30	11,419.11	57.08%		
SPRICHARD	Holland Properties, Inc. (blank)		0	25,500.00				0.00%			
			2	359.98	143.90	216.08	60.03%				
			2	299.98	119.90	180.08	60.03%				
			3	149.97	59.85	90.12	60.09%				
			0	0.00							
		Holland Properties, Inc. Total	7	26,309.93	323.65	486.28	1.85%				
	Mosley Country Club	EQLW-14130		3	539.97	215.85	324.12	60.03%			
				1	299.99	139.95	160.04	53.35%			
	Mosley Country Club Total	4	839.96	355.80	484.16	57.64%					

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin		
2012	January	SPRICHARD	Snowden Interior Desig	POTS-30410	3	2,900.00	11.85	2,888.15	99.59%		
				FERT-16160	150.15	1,500.00	593.09	906.91	60.46%		
				EQWT-15170	1	2,300.00	9.65	2,290.35	99.58%		
			Snowden Interior Design Total				154.15	6,700.00	614.59	6,085.41	90.83%
			Williams Industries	EQWT-15120	2	79.98	31.90	48.08	60.12%		
				AVRY-10140	5	99.95	39.75	60.20	60.23%		
				EQWT-15130	2	39.98	15.90	24.08	60.23%		
				EQWT-15140	1	49.99	19.95	30.04	60.09%		
				TOOL-35300	2	99.98	39.90	60.08	60.09%		
				LAND-17400	5	249.95			0.00%		
		Williams Industries Total				17	619.83	147.40	222.48	35.89%	
		SPRICHARD Total				182.15	34,469.72	1,441.44	7,278.33	21.12%	
		DBECK	Saia's Neighborhood Nur	EQLW-14160	15	899.85	359.25	540.60	60.08%		
				FERT-16140	120	1,198.80	474.00	724.80	60.46%		
				BOOK-11010	90	2,695.50	468.00	2,227.50	82.64%		
				POTS-30220	16	111.84	44.00	67.84	60.66%		
				TOOL-35100	20	199.80	79.80	120.00	60.06%		
				TOOL-35101	20	199.80	79.80	120.00	60.06%		
				TOOL-35102	20	199.80	79.80	120.00	60.06%		
				EQFF-13100	20	999.80	399.00	600.80	60.09%		
				Saia's Neighborhood Nursery Total				321	6,505.19	1,983.65	4,521.54
		DBECK Total				321	6,505.19	1,983.65	4,521.54	69.51%	
		BNUNNLEY	Archer Scapes and Ponds	AVRY-10100	100	12,999.00	5,590.00	7,409.00	57.00%		
AVRY-10140	60			1,199.40	477.00	722.40	60.23%				
AVRY-10150	8			1,039.92	415.60	624.32	60.04%				
AVRY-10120	20			1,799.80	719.00	1,080.80	60.05%				
AVRY-10110	100			4,999.00	1,995.00	3,004.00	60.09%				
Archer Scapes and Ponds Total				288	22,037.12	9,196.60	12,840.52	58.27%			
BNUNNLEY Total				288	22,037.12	9,196.60	12,840.52	58.27%			
January Total				1400.15	106,989.52	30,768.19	50,471.38	47.17%			
February	MCHAMBERLIN	Armstrong Landscaping	EQLW-14110	10	1,499.90	599.50	900.40	60.03%			
			NURS-21900	20	1,119.00	300.00	819.00	73.19%			
			NURS-23010	20	2,380.00	300.00	2,080.00	87.39%			
			NURS-24000	10	499.50	100.00	399.50	79.98%			

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin
2012	February	MCHAMBERLIN	Armstrong Landscaping	FERT-16140	100	999.00	395.00	604.00	60.46%
				BOOK-11000	15	194.25	179.25	15.00	7.72%
				BOOK-11020	25	748.75	298.75	450.00	60.10%
				LAND-17700	2	59.98		0.00%	
				LAND-17500	1	39.99		0.00%	
				SOIL-34130	120	1,198.80	474.00	724.80	60.46%
				SOIL-34140	100	599.00	239.00	360.00	60.10%
				NURS-22000	25	1,248.75	437.50	811.25	64.96%
				NURS-23000	10	490.00	120.00	370.00	75.51%
				NURS-24010	10	1,220.00	200.00	1,020.00	83.61%
Armstrong Landscaping Total					468	12,296.92	3,643.00	8,553.95	69.56%
			Henton Park Apartmen	AVRY-10100	10	1,299.90	559.00	740.90	57.00%
				EQWT-15170	60	1,439.40	579.00	860.40	59.77%
				AVRY-10140	5	99.95	39.75	60.20	60.23%
				AVRY-10150	2	259.98	103.90	156.08	60.04%
				AVRY-10130	3	59.97	23.85	36.12	60.23%
				SOIL-34160	100	699.00	375.00	324.00	46.35%
				AVRY-10110	10	499.90	199.50	300.40	60.09%
				SOIL-34120	50	349.50	139.50	210.00	60.09%
				CMNT-12100	0	0.00			
				Henton Park Apartments Total					240
			Roberts Learning Cente	NURS-21800	20	339.80	102.00	237.80	69.98%
				LAND-17100	52	2,599.48		0.00%	
				LAND-17600	12	239.88		0.00%	
				NURS-21810	20	339.80	102.00	237.80	69.98%
Roberts Learning Centers Total					104	3,518.96	204.00	475.60	13.52%
MCHAMBERLIN Total					812	20,523.48	5,866.50	11,717.65	57.09%
		CSWINTON	Thurman Golf Course D	POTS-30220	9	62.91	24.75	38.16	60.66%
				FERT-16130	10	59.90	23.50	36.40	60.77%
				SOIL-34160	150	1,048.50	562.50	486.00	46.35%
				SEGR-32120	50	999.50	397.50	602.00	60.23%
				NURS-21820	12	203.88	61.20	142.68	69.98%
				SEGR-32100	50	999.50	397.50	602.00	60.23%
Thurman Golf Course Design Total					281	3,374.19	1,466.95	1,907.24	56.52%
CSWINTON Total					281	3,374.19	1,466.95	1,907.24	56.52%

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin			
2012	February	SPRICHARD	Mosley Country Club	EQLW-14140	1	299.99	139.95	160.04	53.35%			
				EQLW-14110	1	149.99	59.95	90.04	60.03%			
				LAND-17400	2	99.98		0.00%				
				AVRY-10150	1	129.99	51.95	78.04	60.04%			
				LAND-17500	2	79.98		0.00%				
		Mosley Country Club Total					7	759.93	251.85	328.12	43.18%	
			Snowden Interior Desig		FERT-16140	4	39.96	15.80	24.16	60.46%		
					SEGR-32110	6	143.94	57.30	86.64	60.19%		
					LAND-17300	6	299.94		0.00%			
					LAND-17500	1	39.99		0.00%			
					LAND-17600	1	19.99		0.00%			
		Snowden Interior Design Total					18	543.82	73.10	110.80	20.37%	
			Freemond Country Clut		EQLW-14180	1	299.99	139.95	160.04	53.35%		
					TOOL-35420	1	19.99	7.95	12.04	60.23%		
					EQFF-13120	20	199.80	79.00	120.80	60.46%		
					EQWT-15160	20	599.80	239.00	360.80	60.15%		
					Freemond Country Club Total					42	1,119.58	465.90
		SPRICHARD Total					67	2,423.33	790.85	1,092.60	45.09%	
		DBECK		Saia's Neighborhood Ni	NURS-21900	20	1,119.00	300.00	819.00	73.19%		
					NURS-23010	20	2,380.00	300.00	2,080.00	87.39%		
NURS-24000	10				499.50	100.00	399.50	79.98%				
POTS-30300	15				299.85	119.25	180.60	60.23%				
NURS-22000	25				1,248.75	437.50	811.25	64.96%				
NURS-23000	10				490.00	120.00	370.00	75.51%				
NURS-24010	10				1,220.00	200.00	1,020.00	83.61%				
Saia's Neighborhood Nursery Total					110	7,257.10	1,576.75	5,680.35	78.27%			
	Tacoma Park Golf Cour:					FERT-16140	5	49.95	19.75	30.20	60.46%	
						LAND-17400	20	999.80		0.00%		
						SEGR-32110	100	2,399.00	955.00	1,444.00	60.19%	
						LAND-17200	12	1,079.88		0.00%		
Tacoma Park Golf Course Total					137	4,528.63	974.75	1,474.20	32.55%			
DBECK Total					247	11,785.73	2,551.50	7,154.55	60.71%			
BNUNNLEY		Archer Scapes and Pon	NURS-21900	20	1,119.00	300.00	819.00	73.19%				
			NURS-23010	20	2,380.00	300.00	2,080.00	87.39%				

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin
2012	February	BNUNNLEY	Archer Scapes and Ponds	NURS-24000	10	499.50	100.00	399.50	79.98%
				NURS-22000	25	1,248.75	437.50	811.25	64.96%
				NURS-23000	10	490.00	120.00	370.00	75.51%
				NURS-24010	10	1,220.00	200.00	1,020.00	83.61%
				Archer Scapes and Ponds Total	95	6,957.25	1,457.50	5,499.75	79.05%
			Pierce Properties, Inc.	EQLW-14130	20	3,599.80	1,439.00	2,160.80	60.03%
				EQLW-14140	10	2,999.90	1,399.50	1,600.40	53.35%
				EQLW-14110	25	3,749.75	1,498.75	2,251.00	60.03%
				Pierce Properties, Inc. Total	55	10,349.45	4,337.25	6,012.20	58.09%
				BNUNNLEY Total	150	17,306.70	5,794.75	11,511.95	66.52%
		DGROSS	Smith Family Garden Center	LAND-17400	1	49.99			0.00%
				TOOL-35530	50	1,499.50	597.50	902.00	60.15%
				LAND-17200	1	89.99			0.00%
				LAND-17700	1	29.99			0.00%
				EQFF-13120	75	749.25	296.25	453.00	60.46%
				SOIL-34120	100	699.00	279.00	420.00	60.09%
				TOOL-35520	50	999.50	397.50	602.00	60.23%
				TOOL-35510	50	649.50	262.50	387.00	59.58%
				Smith Family Garden Center Total	328	4,766.72	1,832.75	2,764.00	57.99%
				Aldred Builders, Inc.	SOIL-34160	75	524.25	281.25	243.00
SOIL-34120	100				699.00	279.00	420.00	60.09%	
SOIL-34130	100				999.00	395.00	604.00	60.46%	
SOIL-34140	150				898.50	358.50	540.00	60.10%	
SEGR-32120	100				1,999.00	795.00	1,204.00	60.23%	
Aldred Builders, Inc. Total	525			5,119.75	2,108.75	3,011.00	58.81%		
DGROSS Total	853	9,886.47	3,941.50	5,775.00	58.41%				
LSWEET	Rose University	LAND-17400	3	149.97			0.00%		
		AVRY-10150	12	1,559.88	623.40	936.48	60.04%		
		FERT-16130	10	59.90	23.50	36.40	60.77%		
		POTS-30230	15	149.85	59.25	90.60	60.46%		
		NURS-21800	25	424.75	127.50	297.25	69.98%		
		LAND-17100	12	599.88			0.00%		
	Rose University Total	77	2,944.23	833.65	1,360.73	46.22%			
Everly Property Management	FERT-16160	8	79.92	31.60	48.32	60.46%			

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin		
2012	February	LSWEET	Everly Property Manag	SEGR-32110	12	287.88	114.60	173.28	60.19%		
				NURS-21800	4	6,711.80	20.40	6,691.40	99.70%		
				NURS-21810	6	1,010.94	30.60	980.34	96.97%		
				NURS-21820	4	670.96	20.40	650.56	96.96%		
				FERT-16100	12	107.88	43.80	64.08	59.40%		
				Everly Property Management Total	46	8,869.38	261.40	8,607.98	97.05%		
		Gordon Park & Recreat	AVRY-10100	5	649.95	279.50	370.45	57.00%			
			AVRY-10110	5	249.95	99.75	150.20	60.09%			
			LAND-17500	2	79.98			0.00%			
			NURS-21800	10	169.90	51.00	118.90	69.98%			
			LAND-17100	2	99.98			0.00%			
			NURS-21810	50	849.50	255.00	594.50	69.98%			
			MISC-20000	1	45.00			0.00%			
		Gordon Park & Recreation Center Total	75	2,144.26	685.25	1,234.05	57.55%				
		LSWEET Total					198	13,957.87	1,780.30	11,202.76	80.26%
		MMULHERN	Snyder Securities	AVRY-10100	2	259.98	111.80	148.18	57.00%		
				AVRY-10110	2	99.98	39.90	60.08	60.09%		
				LAND-17100	52	2,599.48			0.00%		
				Snyder Securities Total	56	2,959.44	151.70	208.26	7.04%		
		MMULHERN Total					56	2,959.44	151.70	208.26	7.04%
		February Total					2664	82,217.21	22,344.05	50,570.01	61.51%
		March	(blank)	Retail (Cash) Sales	EQLW-14130	1	179.99	71.95	108.04	60.03%	
					EQLW-14140	1	299.99	139.95	160.04	53.35%	
AVRY-10100	2				259.98	111.80	148.18	57.00%			
AVRY-10140	2				39.98	15.00	24.98	62.48%			
Retail (Cash) Sales Total	6				779.94	338.70	441.24	56.57%			
(blank) Total					6	779.94	338.70	441.24	56.57%		
MCHAMBERLIN	Armstrong Landscaping	(blank)	0	50.00			0.00%				
		AVRY-10100	3	389.97	167.70	222.27	57.00%				
		BOOK-11010	2	59.90	10.40	49.50	82.64%				
		LAND-17300	-1	-49.99			0.00%				
		LAND-17700	-2	-59.98			0.00%				
		LAND-17500	-1	-39.99			0.00%				
		LAND-17100	1	49.99			0.00%				

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2012	March	MCHAMBERLIN	Armstrong Landscaping	EQLW-14220	3	1,110.00	570.00	540.00	48.65%		
				EQLW-14210	1	3,499.00	1,995.00	1,504.00	42.98%		
				AVRY-10050-LG-HTL	3	239.97	51.75	188.22	78.43%		
				AVRY-10050-LG-EFL	3	239.97	51.75	188.22	78.43%		
				Armstrong Landscaping Total	12	5,488.84	2,846.60	2,692.21	49.05%		
			Henton Park Apartmen	EQLW-14110	2	299.98	119.90	180.08	60.03%		
				EQLW-14180	1	299.99	139.95	160.04	53.35%		
				EQWT-15100	1	129.99	59.95	70.04	53.88%		
				EQFF-13140	175	3,498.25	1,391.25	2,107.00	60.23%		
				Henton Park Apartments Total	179	4,228.21	1,711.05	2,517.16	59.53%		
		Roberts Learning Cente	LAND-17500	1	39.99			0.00%			
		Roberts Learning Centers Total	1	39.99			0.00%				
		MCHAMBERLIN Total					192	9,757.04	4,557.65	5,209.37	53.39%
		CSWINTON	Teesdale Real Estate	LAND-17400	16	799.84			0.00%		
				POTS-30300	44	879.56	349.80	529.76	60.23%		
				SOIL-34160	10	69.90	37.50	32.40	46.35%		
				POTS-30230	200	1,998.00	790.00	1,208.00	60.46%		
				NURS-21800	15	254.85	76.50	178.35	69.98%		
				SOIL-34120	12	83.88	33.48	50.40	60.09%		
				LAND-17600	10	199.90			0.00%		
				NURS-21810	7	118.93	35.70	83.23	69.98%		
				NURS-21820	7	118.93	35.70	83.23	69.98%		
				SOIL-34110	25	174.75	68.75	106.00	60.66%		
			NURS-21100	3	119.97			0.00%			
			SOIL-34100	30	179.70	70.50	109.20	60.77%			
			Teesdale Real Estate Total	379	4,998.21	1,497.93	2,380.57	47.63%			
			Cummings Constructior	AVRY-10100	1	129.99	55.90	74.09	57.00%		
				LAND-17300	-1	-49.99			0.00%		
				TOOL-35610	1	39.99	12.70	27.29	68.24%		
			Cummings Construction Total	1	119.99	68.60	101.38	84.49%			
			McKay Construction	LAND-17600	125	5,000.00			0.00%		
			McKay Construction Total	125	5,000.00			0.00%			
			Dash Business Systems	LAND-17500	10	399.90			0.00%		
Dash Business Systems Total	10	399.90			0.00%						

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin
2012	March	CSWINTON							
			Seawright Sod and Law	LAND-17100	1	49.99			0.00%
				EQLW-14200	2	5,798.00	2,450.00	3,348.00	57.74%
			Seawright Sod and Lawn Care Total		3	5,847.99	2,450.00	3,348.00	57.25%
			Cannon Healthcare Cer	LAND-17100	1	49.99			0.00%
				AVRY-10050-LG-EFL	3	239.97	51.75	188.22	78.43%
				AVRY-10050-SM-HTL	6	359.94	75.00	284.94	79.16%
			Cannon Healthcare Center Total		10	649.90	126.75	473.16	72.81%
			CSWINTON Total		528	17,015.99	4,143.28	6,303.11	37.04%
		SPRICHARD	Holland Properties, Inc.	NURS-21900	20	1,119.00	300.00	819.00	73.19%
				NURS-23010	20	2,380.00	300.00	2,080.00	87.39%
				NURS-24000	10	499.50	100.00	399.50	79.98%
				FERT-16160	10	99.90	39.50	60.40	60.46%
				SEFL-31110	2	2.78	1.10	1.68	60.43%
				SEFL-31150	2	2.78	1.10	1.68	60.43%
				FERT-16120	6	53.94	21.90	32.04	59.40%
				LAND-17300	-1	-49.99			0.00%
				LAND-17700	10	299.90			0.00%
				NURS-21800	10	169.90	51.00	118.90	69.98%
				LAND-17100	4	199.96			0.00%
				NURS-22000	25	1,248.75	437.50	811.25	64.96%
				NURS-23000	10	490.00	120.00	370.00	75.51%
				NURS-24010	10	1,220.00	200.00	1,020.00	83.61%
			Holland Properties, Inc. Total		138	7,736.42	1,572.10	5,714.45	73.86%
			Mosley Country Club	EQLW-14130	3	539.97	215.85	324.12	60.03%
				EQLW-14140	2	599.98	279.90	320.08	53.35%
				NURS-21900	20	1,119.00	300.00	819.00	73.19%
				NURS-23010	20	2,380.00	300.00	2,080.00	87.39%
				NURS-24000	10	499.50	100.00	399.50	79.98%
				TOOL-35300	1	49.99	19.95	30.04	60.09%
				SOIL-34160	15	104.85	56.25	48.60	46.35%
				AVRY-10110	30	1,499.70	598.50	901.20	60.09%
				EQWT-15160	30	899.70	358.50	541.20	60.15%
				NURS-21810	35	594.65	178.50	416.15	69.98%
				NURS-22000	25	1,248.75	437.50	811.25	64.96%
				NURS-23000	10	490.00	120.00	370.00	75.51%
				NURS-24010	25	3,050.00	500.00	2,550.00	83.61%

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin
2012	March	SPRICHARD	Mosley Country Club	EQFF-13110	3	119.97	47.85	72.12	60.12%
				POTS-30200	40	1,599.60	638.00	961.60	60.12%
			Mosley Country Club Total		269	14,795.66	4,150.80	10,644.86	71.95%
			Snowden Interior Desig	POTS-30410	13	129.87	51.35	78.52	60.46%
				FERT-16160	14	139.86	55.30	84.56	60.46%
				EQWT-15170	4	95.96	38.60	57.36	59.77%
				TOOL-35280	1	12.99	5.20	7.79	59.97%
				NURS-21800	6	101.94	30.60	71.34	69.98%
				SOIL-34120	6	41.94	16.74	25.20	60.09%
				TOOL-35400	1	16.99	6.75	10.24	60.27%
			Snowden Interior Design Total		45	539.55	204.54	335.01	62.09%
			Williams Industries	LAND-17400	0	0.00			
				LAND-17300	0	0.00			
				LAND-17700	0	0.00			
				MISC-20000	0	0.00			
				LAND-17800	0	0.00			
			Williams Industries Total		0	0.00			
			Freemond Country Clu	NURS-21900	20	1,119.00	300.00	819.00	73.19%
				NURS-23010	20	2,380.00	300.00	2,080.00	87.39%
				NURS-24000	10	499.50	100.00	399.50	79.98%
				EQFF-13140	1	19.99	7.95	12.04	60.23%
				POTS-30300	2	39.98	15.90	24.08	60.23%
				LAND-17300	-1	-49.99			0.00%
				EQWT-15160	0	0.00	0.00	0.00	
				LAND-17100	0	0.00			
				LAND-17600	0	0.00			
				NURS-21810	0	0.00	0.00	0.00	
				NURS-22000	25	1,248.75	437.50	811.25	64.96%
				NURS-23000	10	490.00	120.00	370.00	75.51%
				NURS-24010	10	1,220.00	200.00	1,020.00	83.61%
				EQLW-14230	2	958.00	620.00	338.00	35.28%
			Freemond Country Club Total		99	7,925.23	2,101.35	5,873.87	74.12%
			SPRICHARD Total		551	30,996.86	8,028.79	22,568.19	72.81%
		DBECK	Saia's Neighborhood Ni	LAND-17400	0	0.00			
				LAND-17300	-1	-49.99			0.00%
				LAND-17500	0	0.00			

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin
2012	March	DBECK	Saia's Neighborhood Nursery Total		-1	-49.99			0.00%
			Tacoma Park Golf Cour:	AVRY-10140	12	239.88	90.00	149.88	62.48%
				EQWT-15160	25	749.75	298.75	451.00	60.15%
				LAND-17100	1	49.99			0.00%
			Tacoma Park Golf Course Total		38	1,039.62	388.75	600.88	57.80%
			Mason Office Park	LAND-17100	1	49.99			0.00%
			Mason Office Park Total		1	49.99			0.00%
			DBECK Total		38	1,039.62	388.75	600.88	57.80%
		BNUNNLEY	Archer Scapes and Poni	LAND-17300	-1	-49.99			0.00%
				LAND-17500	1	39.99			0.00%
				LAND-17100	1	49.99			0.00%
				LAND-17800	1	19.99			0.00%
			Archer Scapes and Ponds Total		2	59.98			0.00%
			BNUNNLEY Total		2	59.98			0.00%
		DGROSS	Smith Family Garden Ctr	POTS-30220	50	349.50	137.50	212.00	60.66%
				LAND-17200	2	179.98			0.00%
				NURS-21800	90	1,529.10	459.00	1,070.10	69.98%
				SEGR-32120	60	1,199.40	477.00	722.40	60.23%
				SEFL-31140	35	34.65	19.25	15.40	44.44%
				POTS-30200	50	1,999.50	797.50	1,202.00	60.12%
				SEFL-31170	100	139.00	55.00	84.00	60.43%
				POTS-30100	100	199.00	75.00	124.00	62.31%
			Smith Family Garden Center Total		487	5,630.13	2,020.25	3,429.90	60.92%
			Aldred Builders, Inc.	(blank)	0	-7,517.88			0.00%
				TOOL-35101	250	2,497.50	997.50	1,500.00	60.06%
				LAND-17400	1	49.99			0.00%
				AVRY-10130	100	1,999.00	812.80	1,186.20	59.34%
				AVRY-10110	100	4,999.00	1,995.00	3,004.00	60.09%
				LAND-17500	2	79.98			0.00%
				POTS-30210	300	1,797.00	705.00	1,092.00	60.77%
			Aldred Builders, Inc. Total		753	3,904.59	4,510.30	6,782.20	173.70%
			Chapple Law Offices	(blank)	0	35.00			0.00%
				POTS-30220	25	174.75	68.75	106.00	60.66%

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin			
2012	March	DGROSS	Chapple Law Offices	POTS-30300	12	239.88	95.40	144.48	60.23%			
				LAND-17300	4	199.96			0.00%			
				NURS-21800	10	169.90	51.00	118.90	69.98%			
				SOIL-34110	10	69.90	27.50	42.40	60.66%			
			Chapple Law Offices Total					61	889.39	242.65	411.78	46.30%
			Frost Technology Park					1	49.99			0.00%
			Frost Technology Park Total					1	49.99			0.00%
			Franklin Botanical Gard (blank)					0	35.00			0.00%
			EQWT-15170					50	1,199.50	482.50	717.00	59.77%
			AVRY-10140					5	99.95	37.50	62.45	62.48%
			EQWT-15130					10	199.90	79.50	120.40	60.23%
			NURS-23000					10	490.00	120.00	370.00	75.51%
			AVRY-10050-LG-HTL					6	479.94	103.50	376.44	78.43%
			AVRY-10050-LG-CSL					3	239.97	51.75	188.22	78.43%
			AVRY-10050-SM-EFL					6	359.94	75.00	284.94	79.16%
			AVRY-10050-SM-PYR					3	179.97	37.50	142.47	79.16%
			Franklin Botanical Gardens Total					93	3,284.17	987.25	2,261.92	68.87%
			DGROSS Total					1395	13,758.27	7,760.45	12,885.80	93.66%
			LSWEET									
			Rose University					2	99.98			0.00%
Rose University Total					2	99.98			0.00%			
Everly Property Manag					60	599.40	237.00	362.40	60.46%			
FERT-16160					-8	-79.92	-31.60	-48.32	60.46%			
SEGR-32110					-12	-287.88	-114.60	-173.28	60.19%			
TOOL-35420					10	199.90	79.50	120.40	60.23%			
EQWT-15160					122	3,658.78	1,457.90	2,200.88	60.15%			
FERT-16100					-12	-107.88	-43.80	-64.08	59.40%			
EQFF-13110					1	39.99	15.95	24.04	60.12%			
Everly Property Management Total					161	4,022.39	1,600.35	2,422.04	60.21%			
Gordon Park & Recreat					0	0.00						
Gordon Park & Recreation Center Total					0	0.00						
LSWEET Total					163	4,122.37	1,600.35	2,422.04	58.75%			
MMULHERN												
Snyder Securities					1	39.99			0.00%			
LAND-17600					1	19.99			0.00%			

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin
2012	March	MMULHERN	Snyder Securities Total		2	59.98			0.00%
			Kenton Golf and Tennis	NURS-21900	20	1,119.00	300.00	819.00	73.19%
				NURS-23010	20	2,380.00	300.00	2,080.00	87.39%
				NURS-24000	10	499.50	100.00	399.50	79.98%
				POTS-30300	2	39.98	15.90	24.08	60.23%
				LAND-17100	1	49.99			0.00%
				NURS-22000	25	1,248.75	437.50	811.25	64.96%
				NURS-23000	10	490.00	120.00	370.00	75.51%
				NURS-24010	10	1,220.00	200.00	1,020.00	83.61%
			Kenton Golf and Tennis Center Total		98	7,047.22	1,473.40	5,523.83	78.38%
			Stevenson Leasing, Inc.	EQLW-14130	10	1,799.90	719.50	1,080.40	60.03%
				EQLW-14140	5	1,499.95	699.75	800.20	53.35%
				EQLW-14110	25	3,749.75	1,498.75	2,251.00	60.03%
				LAND-17100	1	49.99			0.00%
				TOOL-35210	15	299.85	119.25	180.60	60.23%
			Stevenson Leasing, Inc. Total		56	7,399.44	3,037.25	4,312.20	58.28%
		MMULHERN Total			156	14,506.64	4,510.65	9,836.03	67.80%
	March Total				3031	92,036.71	31,328.62	60,266.66	65.48%
	April	DGROSS	Aldred Builders, Inc.	(blank)	0	1,000.00			0.00%
			Aldred Builders, Inc. Total		0	1,000.00			0.00%
		DGROSS Total			0	1,000.00			0.00%
	April Total				0	1,000.00			0.00%
2012 Total					7095.15	282,243.44	84,440.86	161,308.05	57.15%
Grand Total					7095.15	282,243.44	84,440.86	161,308.05	57.15%