



Sales Commission Report

For the Period: Mar 01, 2014 to Mar 31, 2014

Rep Name	Paid Date	Order Date	Customer Name	Item ID	QTY	Description	Unit Price	Unit Cost	Total Price	Total Cost	Margin %	Commission %	Commission Amount				
Brandee M. Nunnley	3/15/2014	1/29/2014	Archer Scapes and Ponds	AVRY-10120	20	Redwood 12-Room Bird House. Attracts Purple Martins, Bluebirds and Wrens. Mounts on 12 ft. House Pole.	89.99	35.95	1,799.80	719.00	60.05%	1.00%	18.00				
				AVRY-10140	60	Thistle Bird Seed Mix 6 lb. Bag	19.99	7.95	1,199.40	477.00	60.23%	1.00%	11.99				
				AVRY-10150	8	Gothic Stone Bird Bath - 2 pc. Height 28.5 in. Top 21 in. x 14 in. Weight approximately 65 pounds.	129.99	51.95	1,039.92	415.60	60.04%	1.00%	10.40				
	1/31/2014	Archer Scapes and Ponds	AVRY-10100	100	Assembled Redwood 12-Room Bird House on 14 ft. pole. Attracts Purple Martins, Bluebirds and Wrens	129.99	55.9	12,999.00	5,590.00	57.00%	1.00%	129.99					
			AVRY-10110	100	Three-Section pole that will place the bird house 12 ft. above ground	49.99	19.95	4,999.00	1,995.00	60.09%	1.00%	49.99					
Brandee M. Nunnley Total									22,037.12	9,196.60	58.27%	1.00%	220.37				
Derrick P. Gross	3/5/2014	3/3/2014	Everly Property Management	EQFF-13110	1	Bell-Gro Fertilizer Compression Pump Hand Sprayer - 3 Gallon	39.99	15.95	39.99	15.95	60.12%	1.00%	0.40				
				EQWT-15160	122	Bell-Gro Impulse Sprinkler	29.99	11.95	3,658.78	1,457.90	60.15%	1.00%	36.59				
				FERT-16140	60	Bell-Gro Lawn Fertilizer 5 lb. Bag; All-Organic	9.99	3.95	599.40	237.00	60.46%	1.00%	5.99				
				TOOL-35420	10	Bell-Gro Long-Handled Tined Garden Cultivator 4-prong	19.99	7.95	199.90	79.50	60.23%	1.00%	2.00				
				Derrick P. Gross Total									4,498.07	1,790.35	60.20%	1.00%	44.98
Marianna S. Mulhern	3/7/2014	3/3/2014	Freemond Country Club	EQWT-15160	6	Bell-Gro Impulse Sprinkler	29.99	11.95	179.94	71.70	60.15%	1.00%	1.80				
				LAND-17100	5	Weekly Landscaping Service	49.99		249.95		100.00%	1.00%	2.50				
				LAND-17600	2	Planting Service	19.99		39.98		100.00%	1.00%	0.40				
				NURS-21810	6	Yellow Rose Starter Bush	16.99	5.1	101.94	30.60	69.98%	1.00%	1.02				
				EQWT-15160	-6	Bell-Gro Impulse Sprinkler	29.99	11.95	-179.94	-71.70	60.15%	1.00%	-1.80				
		3/7/2014	Freemond Country Club	LAND-17100	-5	Weekly Landscaping Service	49.99		-249.95		100.00%	1.00%	-2.50				
				LAND-17600	-2	Planting Service	19.99		-39.98		100.00%	1.00%	-0.40				
				NURS-21810	-6	Yellow Rose Starter Bush	16.99	5.1	-101.94	-30.60	69.98%	1.00%	-1.02				
				Marianna S. Mulhern Total (blank)									0.00	0.00	112.50%	1.00%	0.00
				3/2/2014	3/2/2014	Armstrong Landscaping	LAND-17500	-1	Lawn and Turf Care Service	39.99		-39.99		100.00%	1.00%	-0.40	
LAND-17700	-2	Group Prep and Cultivation Service	29.99					-59.98		100.00%	1.00%	-0.60					
3/4/2014	3/3/2014	Snowden Interior Design	EQWT-15170	4	Bell-Gro Oscillating Sprinkler	23.99	9.65	95.96	38.60	59.77%	1.00%	0.96					
			FERT-16160	14	Bell-Gro Pot Ash 5 lb. Bag	9.99	3.95	139.86	55.30	60.46%	1.00%	1.40					
			POTS-30410	13	Plastic Plant Tray - 22 in. x 10 in.	9.99	3.95	129.87	51.35	60.46%	1.00%	1.30					
3/4/2014		Gordon Park & Recreation Center Saia's Neighborhood Nursery	LAND-17500	1	Lawn and Turf Care Service	39.99		39.99		100.00%	1.00%	0.40					
			LAND-17400	2	Landscaping Design	49.99		99.98		100.00%	1.00%	1.00					
			LAND-17500	1	Lawn and Turf Care Service	39.99		39.99		100.00%	1.00%	0.40					
3/7/2014	3/5/2014	Williams Industries	LAND-17300	-5	Landscaping Service Maintenance	49.99		-249.95		100.00%	1.00%	-2.50					
			LAND-17400	-3	Landscaping Design	49.99		-149.97		100.00%	1.00%	-1.50					
			LAND-17700	-5	Group Prep and Cultivation Service	29.99		-149.95		100.00%	1.00%	-1.50					
			LAND-17800	-15	Installation of Accessories	19.99		-299.85		100.00%	1.00%	-3.00					
			MISC-20000	-2	Delivery Service	45		-90.00		100.00%	1.00%	-0.90					
			3/15/2014		Williams Industries	LAND-17300	5	Landscaping Service Maintenance	49.99		249.95		100.00%	1.00%	2.50		
						LAND-17400	3	Landscaping Design	49.99		149.97		100.00%	1.00%	1.50		
						LAND-17700	5	Group Prep and Cultivation Service	29.99		149.95		100.00%	1.00%	1.50		
						LAND-17800	15	Installation of Accessories	19.99		299.85		100.00%	1.00%	3.00		
						MISC-20000	2	Delivery Service	45		90.00		100.00%	1.00%	0.90		
3/9/2014	3/3/2014	McKay Construction	LAND-17600	125	Planting Service	40		5,000.00		100.00%	1.00%	50.00					
			3/14/2014	3/14/2014	Gordon Park & Recreation Center Saia's Neighborhood Nursery	LAND-17500	-1	Lawn and Turf Care Service	39.99		-39.99		100.00%	1.00%	-0.40		
LAND-17400	-2	Landscaping Design	49.99				-99.98		100.00%	1.00%	-1.00						
LAND-17500	-1	Lawn and Turf Care Service	39.99				-39.99		100.00%	1.00%	-0.40						
3/15/2014	1/1/2014	Armstrong Landscaping	EQLW-14110	25	Bell-Gro Gas-Powered Leaf Blower/Vacuum. 30cc air-cooled engine moves leaves up to 170 mph.	149.99	59.95	3,749.75	1,498.75	60.03%	1.00%	37.50					
			EQLW-14130	20	Bell-Gro Rotary Lawn Mower - 3HP	179.99	71.95	3,599.80	1,439.00	60.03%	1.00%	36.00					
			EQLW-14140	10	Bell-Gro Riding Lawn Mower - 4HP	299.99	139.95	2,999.90	1,399.50	53.35%	1.00%	30.00					
			1/31/2014	Dash Business Systems	AVRY-10150	4	Gothic Stone Bird Bath - 2 pc. Height 28.5 in. Top 21 in. x 14 in. Weight approximately 65 pounds.	129.99	51.95	519.96	207.80	60.04%	1.00%	5.20			

Rep Name	Paid Date	Order Date	Customer Name	Item ID	QTY	Description	Unit Price	Unit Cost	Total Price	Total Cost	Margin %	Commission %	Commission Amount
	41713	41670	Dash Business Systems	SOIL-34160	100	GA Pine Straw - wire tied 4 cubic ft. bale	6.99	3.75	699.00	375.00	46.35%	1.00%	6.99
		2/13/2014	Pierce Properties, Inc.	EQLW-14110	25	Bell-Gro Gas-Powered Leaf Blower/Vacuum. 30cc air-cooled engine moves leaves up to 170 mph.	149.99	59.95	3,749.75	1,498.75	60.03%	1.00%	37.50
				EQLW-14130	20	Bell-Gro Rotary Lawn Mower - 3HP	179.99	71.95	3,599.80	1,439.00	60.03%	1.00%	36.00
				EQLW-14140	10	Bell-Gro Riding Lawn Mower - 4HP	299.99	139.95	2,999.90	1,399.50	53.35%	1.00%	30.00
		2/15/2014	Smith Family Garden Center	EQFF-13120	75	Bell-Gro Plant All-Purpose Plastic Sprayer/Mister	9.99	3.95	749.25	296.25	60.46%	1.00%	7.49
				SOIL-34120	100	Topsoil 5lb. Bag	6.99	2.79	699.00	279.00	60.09%	1.00%	6.99
				TOOL-35510	50	Bell-Gro Freehand Japanese Flower Arranging Shears	12.99	5.25	649.50	262.50	59.58%	1.00%	6.49
				TOOL-35520	50	Bell-Gro Hand Hedge Shears	19.99	7.95	999.50	397.50	60.23%	1.00%	9.99
				TOOL-35530	50	Bell-Gro Hand Anvil Style Pruning Shears	29.99	11.95	1,499.50	597.50	60.15%	1.00%	14.99
		3/2/2014	Freemond Country Club	NURS-21900	20	Ficus Tree 22" - 26"	55.95	15	1,119.00	300.00	73.19%	1.00%	11.19
				NURS-22000	25	Ginko Tree 14" - 16"	49.95	17.5	1,248.75	437.50	64.96%	1.00%	12.49
				NURS-23000	10	Washington Palm Tree - 5 Gallon	49	12	490.00	120.00	75.51%	1.00%	4.90
				NURS-23010	20	Washington Palm Tree - 10 gallon	119	15	2,380.00	300.00	87.39%	1.00%	23.80
				NURS-24000	10	Chinese Fan Palm Tree - 5 gallon	49.95	10	499.50	100.00	79.98%	1.00%	4.99
				NURS-24010	10	Chinese Fan Palm Tree - 10 gallon	122	20	1,220.00	200.00	83.61%	1.00%	12.20
				POTS-30300	2	Bell-Gro Wood Barrel Planter - 2 ft.	19.99	7.95	39.98	15.90	60.23%	1.00%	0.40
		3/10/2014	Smith Family Garden Center	LAND-17200	2	Monthly Landscaping Service	89.99		179.98		100.00%	1.00%	1.80
				NURS-21800	40	Red Rose Starter Bush	16.99	5.1	679.60	204.00	69.98%	1.00%	6.80
					50	Red Rose Starter Bush	16.99	5.1	849.50	255.00	69.98%	1.00%	8.49
				POTS-30100	100	Bell-Gro 10 in. Hanging Plastic Planter - Wire, Dark Green Plastic	1.99	0.75	199.00	75.00	62.31%	1.00%	1.99
						Bell-Gro Cedar Window/Trough Box Planter - 33.5 in. long x 11.5 in. wide x							
				POTS-30200	50	8.75 in. high w/brackets	39.99	15.95	1,999.50	797.50	60.12%	1.00%	19.99
				POTS-30220	50	Clay Flower Pot - 12 in.	6.99	2.75	349.50	137.50	60.66%	1.00%	3.49
				SEFL-31140	35	Bell-Gro Marigold Seeds: Red and Gold Mix	0.99	0.55	34.65	19.25	44.44%	1.00%	0.35
				SEFL-31170	100	Bell-Gro Sunflower Seeds: Tall Cutting	1.39	0.55	139.00	55.00	60.43%	1.00%	1.39
				SEGR-32120	60	Bell-Gro Tall Fescue Seeds - 5 lb. Bag	19.99	7.95	1,199.40	477.00	60.23%	1.00%	11.99
						Assembled Redwood 12-Room Bird House on 12 ft. pole. Attracts Purple							
		3/15/2014	Retail (Cash) Sales	AVRY-10100	2	Martins, Bluebirds and Wrens	129.99	55.9	259.98	111.80	57.00%	1.00%	2.60
				AVRY-10140	2	Thistle Bird Seed Mix 6 lb. Bag	19.99	7.5	39.98	15.00	62.48%	1.00%	0.40
				EQLW-14130	1	Bell-Gro Rotary Lawn Mower - 3HP	179.99	71.95	179.99	71.95	60.03%	1.00%	1.80
				EQLW-14140	1	Bell-Gro Riding Lawn Mower - 4HP	299.99	139.95	299.99	139.95	53.35%	1.00%	3.00
(blank) Total									45,187.63	15,067.65	66.66%	1.00%	451.88
Grand Total									71,722.82	26,054.60	63.67%	1.00%	717.23